

League of California Cities – Municipal Finance Institute

December 7, 2020

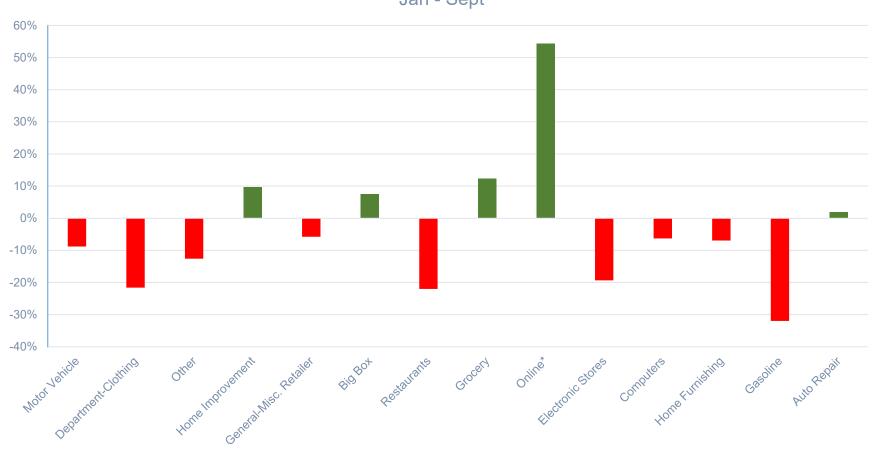
Sales & Use Tax Revenue - 2019 / 2020 Comparison

| Period | Revenue 2019 | Revenue 2020 | % Change |
|---------------|-----------------|-----------------|----------|
| 1Q | \$ 12.98 B | \$ 13.2 B | + 1.69% |
| 2Q | \$ 14.59 B | \$ 12.48 B | - 14.48% |
| 3Q | \$ 14.06 B | \$ 14.36 B | + 2.16% |
| 4Q (Prepay 1) | \$ 4.17 B | \$ 4.14 B | -0.66% |
| Total | \$ 45.81 B | \$ 44.19 B | -3.53% |



Change in Reported Sales & Use Tax Revenue by Industry (Jan-Sept 2020)



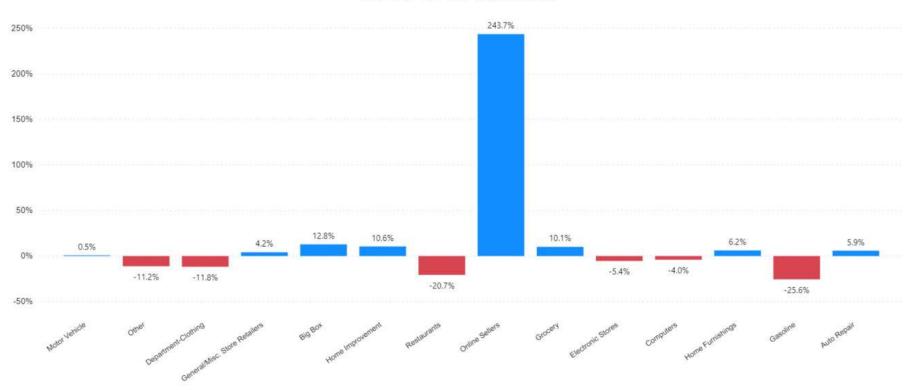




Change in Reported Sales & Use Tax Revenue by Industry (3Q)

Q-3 2020: Large Businesses - Change by Industry

Year-Over-Year Q3 Percent Change



Data as of: 11/30/20



^{1.} Based on 2020 Q3 tax return data (not cash receipts).

^{2.} Reflects large businesses with a tax liability over \$1 million.

COVID-19 Relief Interest-Free Payment Plans

| | Count | Amount |
|-------------------------|-------|-----------|
| Total Plans | 9,334 | \$149.5 M |
| Total Payments Received | | \$ 42.1 M |
| Paid in Full | 499 | \$ 4.5 M |
| Defaulted | 358 | \$ 5.4 M |



New Tax Relief Efforts

- Three-month extension on payments and returns originally due between December 1, 2020, and April 30, 2021.
- 12-month, interest free payment plans to defer payment of up to \$50,000 in sales and use tax liability for 4Q20 and 1Q21.



3Q20 November Payment

• The overall distribution for 3Q20 (September-November) was nearly flat to that of the prior year same quarter. Current 3Q20 return payments were down about 1%, but the total distribution ended up higher as it included 1Q20 deferred payments and 2Q20 payment plans.

3Q 2020 (SEPTEMBER-NOVEMBER) TOTAL PAYMENTS

| ТҮРЕ | PRIOR TO 1Q 2020 | 1Q 2020 | 2Q 2020 | 3Q 2020 | 4Q 2020 | TOTAL |
|------------------------|---------------------|------------|--------------------------|----------------------------|---------|-----------------------------|
| LOCAL 1% | (6,450,724) | 25,662,983 | 122 510 422 | 1 772 477 760 | 259,799 | 1 015 460 257 |
| IN-LIEU | 164,763 | 121,013 | 122,519,432 1,433,486 | 1,773,477,768 8,871,433 | 259,799 | 1,915,469,257 10,590,695 |
| IN-LILO | 104,703 | 121,013 | 1,433,460 | 0,071,433 | - | 10,390,093 |
| COUNTY 1/4% | (248,769) | 6,927,621 | 35,870,673 | 438,896,299 | 58,002 | 481,503,825 |
| DISTRICT TAX | 17,234,348 | 38,396,578 | 194,168,321 | 2,327,937,910 | 345,513 | 2,578,082,671 |
| TOTAL | 10,699,618 | 71,108,195 | 353,991,913 | 4,549,183,410 | 663,313 | 4,985,646,449 |
| | | | | | | |
| 3Q 2019 TOTAL PAYMENTS | 46,262,092 | 29,752,738 | 335,838,516 | 4,577,638,658 | 641,303 | 4,990,133,307 |
| | | | | | | |
| DIFFERENCE | (35,562,474) | 41,355,457 | 18,153,396 | (28,455,248) | 22,010 | (4,486,858) |
| % CHANGE | -77% | 139% | | , , , , , | 3% | 0% |



New Special Taxing Jurisdictions (STJs)

| | | Totals | | |
|-----------|---------------|--------------|--------------|----|
| | April 1, 2021 | July 1, 2021 | Future Dates | |
| City | 31 | 17 | 5 | 53 |
| County | 0 | 1 | 0 | 1 |
| Extension | 10 | 0 | 0 | 10 |
| Totals | 41 | 18 | 5 | 64 |

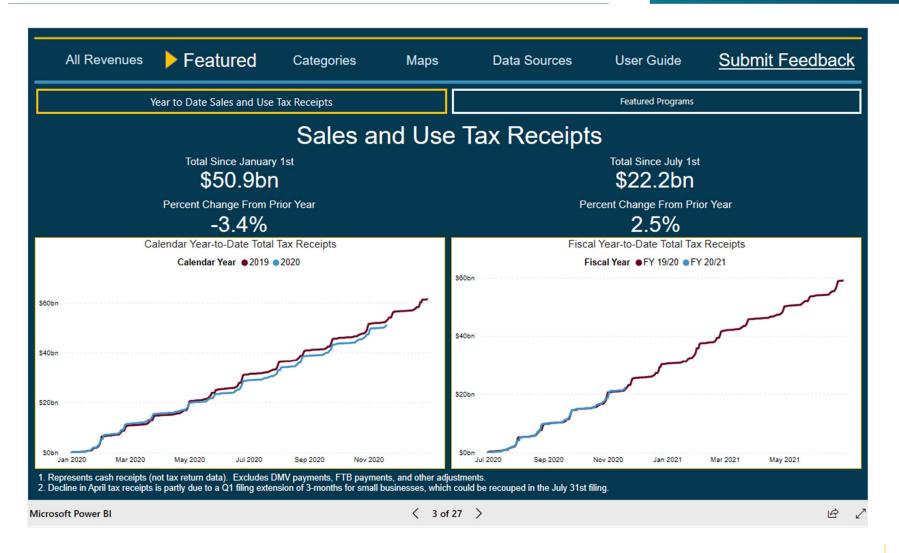


Open Data – Infographics (Poll)

Have you looked at the CDTFA's open data portal?

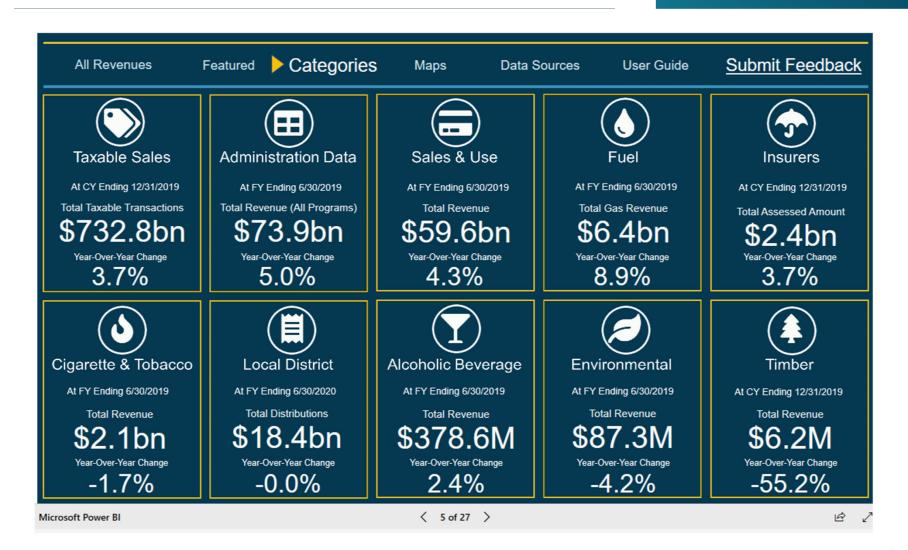


Open Data – Infographics Sales and Use Tax Receipts





Open Data – Infographics Categories



Open Data – Infographics Bradley Burns Allocations by County/ City



Open Data – Infographics Transportation Allocations by County



Open Data – Infographics Special Taxing Jurisdiction Allocations

