AGROMIN®

Think Organic. Heal the Planet.

SB 1383 100% Procurement Requirement Now in Effect: Are You Ready?

Presented By Bill Camarillo, CEO

Rooted in Tomorrow

SB 1383 Article 12 - Procurement

Updates Since AB 1985

2022 Best Efforts

2023 30% of 2022 Requirement

2024 65% of 2022 Requirement

2025 100% of 2022 Goal

California Compost™ | Powered by AGROMIN®

Jurisdiction State-Wide Compost Demand

Compost Purchases Required by AB 1985

2023 545,464 Tons
(39,185,605 x .0464) x 30%

2024 1,181,838 Tons
(39,185,605 x .0464) x 65%

2025 1,818,212 Tons
(39,185,605 x .0464) x 100%

2022
CA Total Compost Sales
4.5M Tons

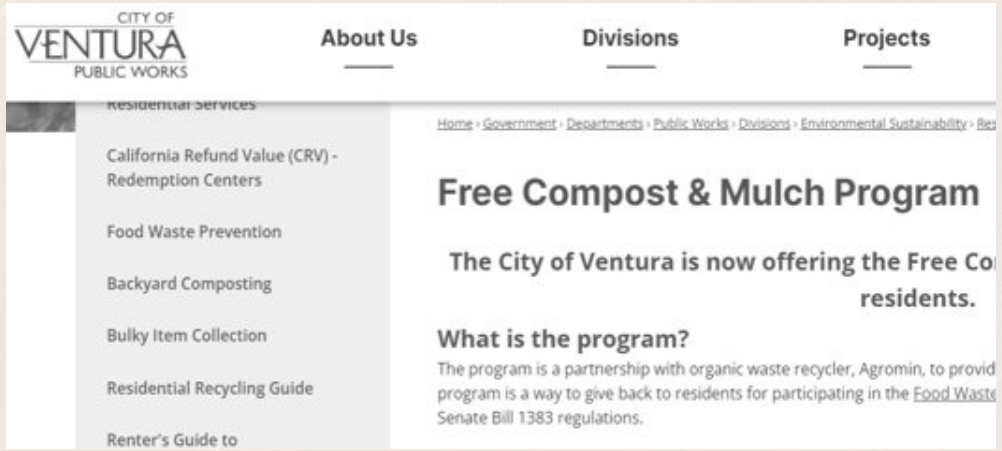
2025
CA Demand Increase By
40%

Community-Focused Climate Solutions

City of Ventura Procurement Programs

Residential Coupon Program

Bulk delivery and pick up options for residents. All transactions are recorded digitally and reported to the Jurisdiction.



Compost Pile Drop Off

Small quantity access for residents available at Cornucopia Community Garden in Ventura.

Community-Focused Climate Solutions

City of Ventura Procurement Programs

Healthy Soil Heroes

Local area ambassador support and promotion of free compost programs.

Farm-2-School

Jurisdiction support of K-12 outdoor garden classrooms.

Jurisdiction Consumption

High Quality Compost & Mulch
For Use On:

- Parks
- Trees
- Street Medians
- Gardens
- Farms
- Schools

Jurisdiction Procurement Examples

Using Agromin's Compost & Mulch Products

Top Dressing Park Turf

Sequester carbon, improve turf quality, and reduce water use.

Mulching Street Parkways

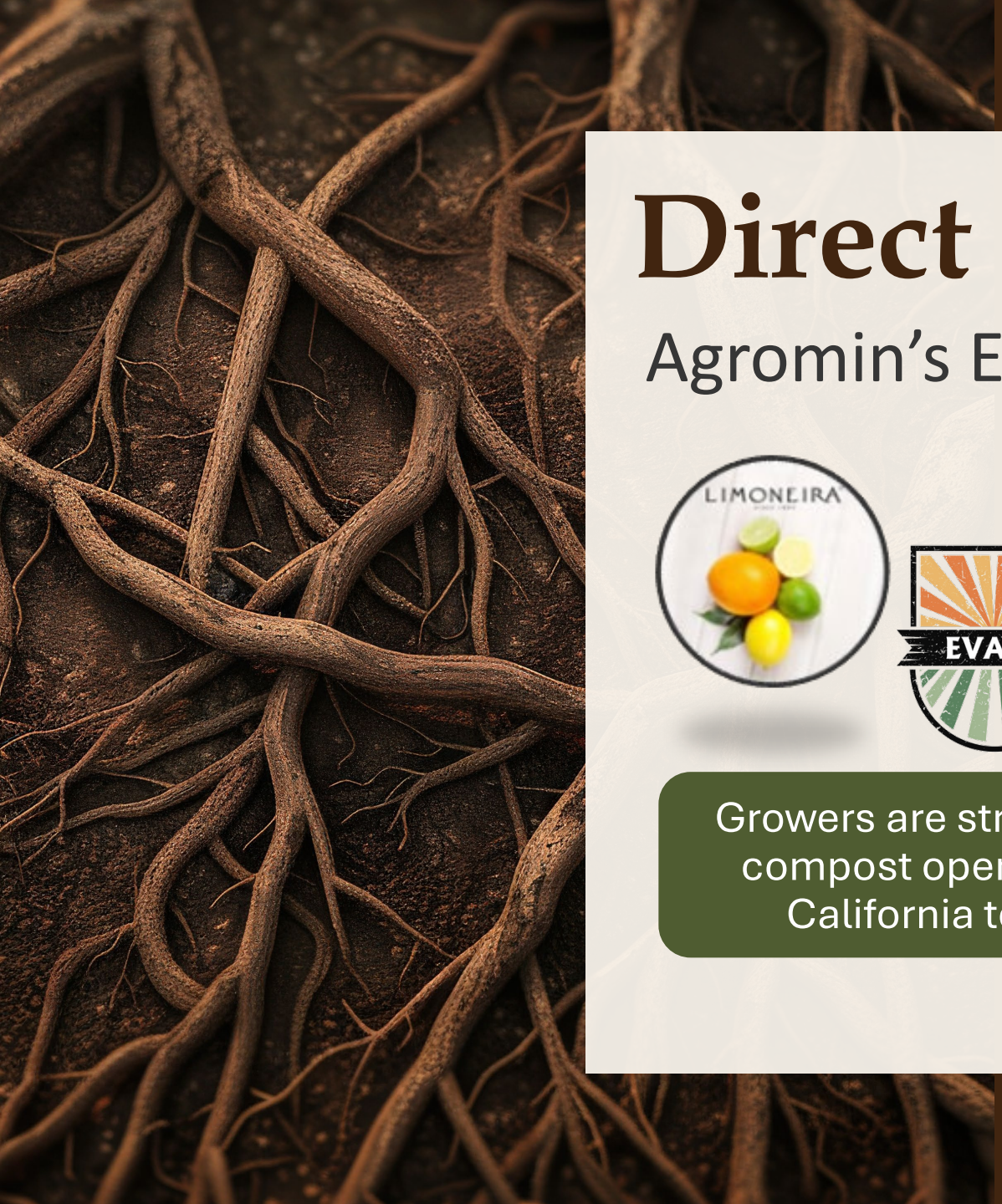
Mulch applied to median improvement project to support trees and visual appeal.

Community-Focused Climate Solutions

Procurement Using Direct Service Providers

- Farms & Ranches
- Carbon Farming Projects

It is estimated that the DSP program will account for 85% of the procurement target

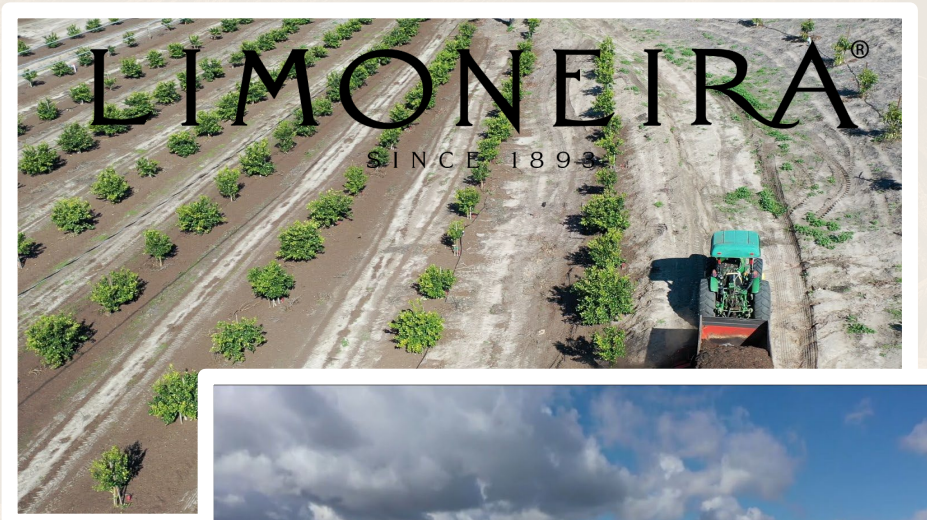


Direct Service Providers

Agromin's Extensive California Network

Growers are strategically located, closest to the permitted compost operations, in Southern, Central and Northern California to minimize freight and carbon footprint.

Jurisdiction Supported DSP Projects

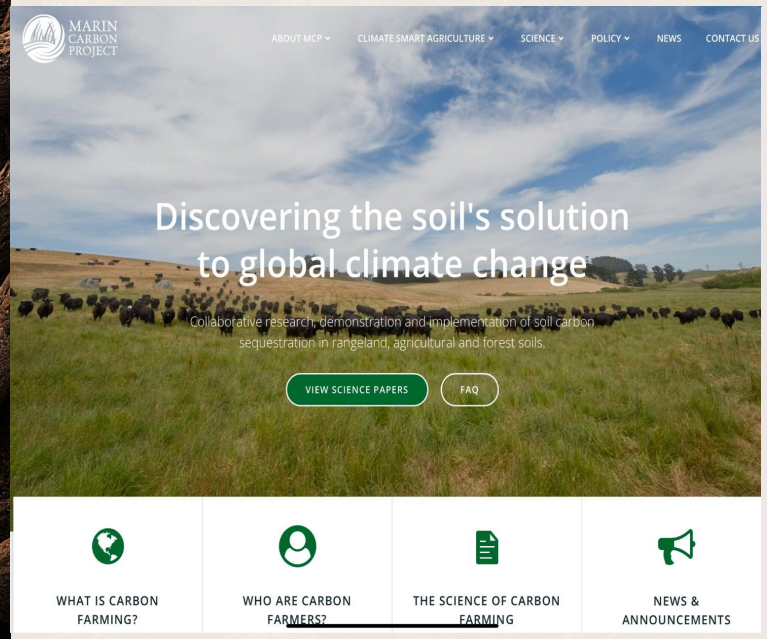


Carbon Farming Projects

- Improve Soil Health
- Reduce Greenhouse Gas Emissions
- Increase Carbon Sequestration

Marin Carbon Project

2002 - 2018



Agromin's Baseline Research for the Van Vleck Ranch Project

A Brief History
Marin Carbon Project

2002-2007 IDEATION

MCP is initiated with a view to developing a Marin-focused agricultural carbon market after discussions between a local rancher and scientist

2008-2014 RESEARCH

MCP demonstrates that agricultural land management can measurably increase rates of terrestrial carbon sequestration, enhance forage production, and increase water holding capacity

2013-2014 DEMONSTRATION

Implementation begins on demonstration farms; completion of the world's first Carbon Farm Plans in 2014; collaboration with Colorado State University to develop COMET-Planner, a tool providing generalized estimates of the greenhouse gas impacts of conservation practices

2015-2017 CARBON FARMING PROGRAM DEVELOPMENT

Bay Area Resource Conservation Districts complete 20 Carbon Farm Plans with additional funding from the National Resources Conservation Service, CA Coastal Conservancy, and others

2018-2020 CLIMATE ACTION PLAN

Marin County's 2030 Unincorporated Area Climate Action Plan includes mitigation strategies to expand carbon farming engaging 60 farms across 30,000 acres

2021- 2030 SCALING UP CARBON FARMING

MCP Strategic Plan focused on developing a county-wide model for working lands carbon management, and sharing this model in service of wider agricultural climate efforts

Sacramento Carbon Farming Research Project

1856 VAN VLECK RANCH VV

Research Established 2021

AGROMIN®
Think organic. Heal the planet.™

"Partnering to Cool the Planet"

CoolPath™
Reclaiming Tomorrow Today

Large-Scale Rangeland Ecological Restoration Through Carbon Farming

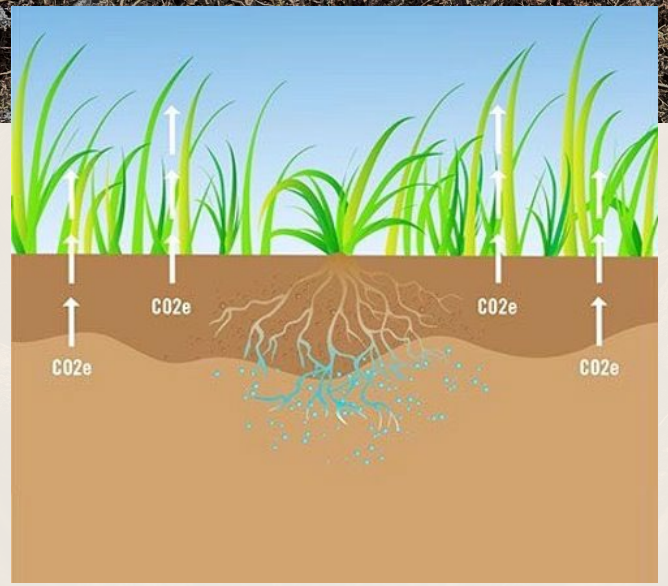
The Problem

- Poor soil health including low soil organic matter and carbon
- Reduced herd sizes
- Loss of native, perennial grasses overrun by annual, invasive grasses
- Inefficient use of water

The Opportunity

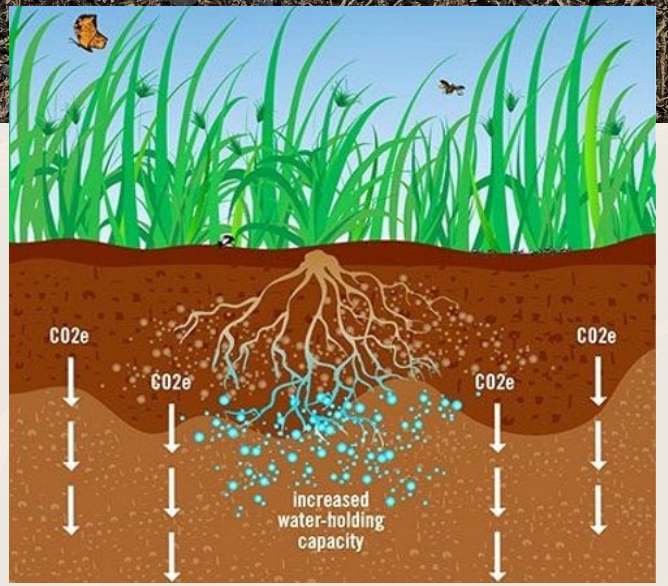
Compost Restores Soil and Stimulates Carbon Sequestration

Rangelands are losing carbon



Compost is an organic, carbon-based material and is the catalyst to healthy soil

The benefits of compost



The Challenges

- Rancher affordability
- Lack of access to large volumes of high-quality compost
- Complex verification and resource intensive

The Approach

Restore Rangeland Soil & Grassland Ecosystem By:

Applying Compost
The Project will apply a quarter to a half inch of compost every three to four years. To increase Soil Organic Carbon (SOC) and improve soil structure.

Reseeding Native Plants
To re-establish resilient and diverse native plant communities.

Improved Grazing Practices
To ensure sustainable land management that supports long-term restoration.

Fire Management
To reduce wildfire risks and enhance ecosystem resilience through fire breaks.

Verification Process

Project Development

- ✓ Scoping Study
- ✓ Feasibility Study
- ✓ Project Design Document (PDD)
- ✓ Independent Verification (Aster Global)

Registration On Public Website (VERRA)

- ✓ Registration Under-development
- ✓ Registration Under-verification
- ✓ Fully Registered

Sale of Carbon Credits on the Voluntary Carbon Market


AGROMIN
Think organic. Heal the planet.™
THANK YOU!
Bill Camarillo, CEO | Agromin
bill@agromin.com