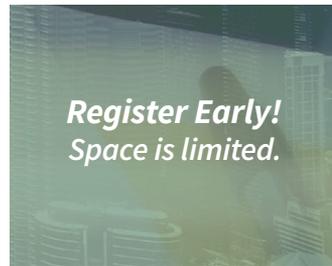
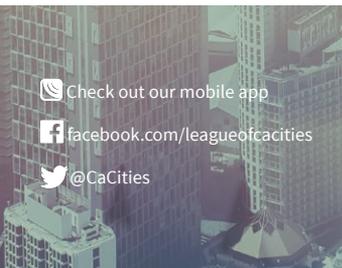


MUNICIPAL FINANCE

Institute



*Register Early!
Space is limited.*



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DECEMBER 11 – 12, 2019

HYATT REGENCY ORANGE COUNTY

REGISTRATION AND HOUSING DEADLINE:

Tuesday, November 19, 2019 | www.cacities.org/events



Registration Open

8:00 a.m. – 6:00 p.m.

OPENING GENERAL SESSION

9:30 – 10:25 a.m.

Local Revenues: 2020 Legislative Watch

Hear the latest on state legislation affecting city finances including homeless funding, housing, transportation, wildfires, pensions, cannabis, and sales taxes. Learn about the state's financial condition and budget and the implications for your city.

Visit Sponsors/Break

10:25 – 10:55 a.m.

CONCURRENT SESSIONS

10:55 a.m. – 12:10 p.m.

Protecting Your Entity From Fraud

While advances in technology have brought greater transparency and efficiency to how public entities operate, they have also exposed them to a pervasive barrage of sophisticated attacks to deceive and defraud them of public funds. This session will feature a practitioner's efforts to recognize and manage these attacks, a Certified Fraud Investigator to share best practices for internal controls and policies to prevent the likelihood of becoming a victim, and the Federal Bureau of Investigation (FBI), which will share the genesis, evolution, and anticipated future trends of these fraudulent attacks.

Making the FLSA Work For You — Tips and Tricks to Ensure Compliance

This session will identify FLSA danger zones in payroll and timekeeping systems, discuss best practices, and give hands-on advice on getting your agency into compliance. Topics will include the regular rate, work periods, and properly compensating all hours worked. The focus of the presentation will be case studies, real-life examples, and checklists. This presentation will also provide an update on recent need-to-know FLSA decisions as well as other changes in the legal landscape that you and your agency need to know by focusing on the issues that challenge agencies the most. Bring pens, paper, and your calculator – this presentation will provide practical advice you can use!

For speaker information, go to www.cacities.org/MuniFinanceEd
Sessions/Speakers are subject to change



**LUNCH + LEARN:
Bolstering the Finance Team**

12:10 – 1:30 p.m.

Enjoy lunch and networking with your colleagues. Then, a panel discusses succession planning and keeping your fiscal team intact. How do you recruit and retain future fiscal leaders? In this session, gain information on the strategies and tactics used in recruiting, retaining, and promoting financial and analytical staff. Perspectives on these approaches will be covered from cities small to large.

Visit Sponsors/Break

1:30 – 2:00 p.m.

GENERAL SESSION

2:00 – 3:15 p.m.

Straight from the Source: California’s Pension System Today

Hear from a panel of experts on the latest developments, decisions, and outlook regarding the state’s developments and the current pension climate.

Visit with Sponsors/Break

3:15 – 3:45 p.m.

GENERAL SESSION

3:45 – 5:30 p.m.

Observations from Local, State and National Economists

Listen in as three experts discuss trends and forecasts for the economy from the local, statewide and national perspectives. As the items arise, panelists will address their differing expectations in each respective forecast. Following the discussion, find opportunity to ask your own questions.

Joint Networking Reception with the City Clerks & Fire Chiefs

5:30 – 6:30 p.m.

After a full day of education, relax and enjoy some light hors d’oeuvres and refreshments while networking with your colleagues. This will be a joint reception with attendees of the City Clerks New Law & Elections Seminar and the Fire Chiefs Leadership Seminar.



Breakfast Buffet Open

8:00 – 9:00 a.m.

GENERAL SESSION

9:00 – 10:15 a.m.

2020 Playbook for Developments in Law and Elections

Leading experts will review the latest major developments in California city revenues, spending and financing: important changes, significant challenges, and new opportunities. Learn about legal developments in taxes, fees, Proposition 218, Proposition 26, new laws, and the underlying issues for your agency’s finances.



Save The Date:

**2020 ANNUAL
CONFERENCE & EXPO**

October 7–9, 2020
Long Beach Convention Center

For speaker information, go to www.cacities.org/MuniFinanceEd
Sessions/Speakers are subject to change

CONCURRENT SESSIONS

10:30 – 11:45 a.m.

We've Always Done It That Way Is Over: What's Next?

Government organizations are often encouraged to institutionalize best practices, freeze them into place, focus on execution, stick to their knitting, increase predictability, and get processes under control. However, today governments face a radically shifting context for the workforce, the workplace, and the world of community building. To move forward toward better government, leaders must be vigilant and disrupt the fossilized mental model of “we’ve always done it that way” and replace it with a forward-looking approach to continuous improvement and transform their workplace culture from the status quo to the Status Go!

Thinking Like a Bear: How to Prepare for a Recession

Are we headed for a recession? Some economists are worried economic expansion will not continue and warn to tread cautiously. Recognizing strong revenues might not continue, some governments are already preparing for a bear market. In this session practitioners from local governments will share their preparation strategies for thinking about budgeting over the long term. Speakers will discuss an economic outlook on state and local governments and provide perspectives on unique considerations for state and local governments as they engage in long-term financial planning.

LUNCH + LEARN: The 20 Most Important Numbers to Generate for Labor Negotiations

12:00 – 2:00 p.m.

Enjoy a presentation over lunch! The role of finance professionals in labor negotiation depends on their ability to generate and present useful information to policy makers - preferably before negotiations ever begin. The numbers to be generated have become increasingly sophisticated in light of the pension crisis, OPEB liabilities, the intricacies of multiyear forecasting, and increased importance of comparability data under state law. In this session, seasoned finance professionals with a deep knowledge of labor negotiation will tell you the most important information that needs to be generated and give examples of how to display and use those numbers to influence policy makers, and perhaps bargaining teams.

ADJOURN

2:00 p.m.

For speaker information, go to www.cacities.org/MuniFinanceEd
Sessions/Speakers are subject to change

Registration & Housing Deadline: Tuesday November 19, 2019

STEP 1: REGISTER FOR THE CONFERENCE

Registration is not complete until full payment is received. The League is unable to accept purchase orders.

- For online registration, go to www.cacities.org/events and select “Municipal Finance Institute”
- To request a mail-in registration form, contact mdunn@cacities.org.

Registration must be received by the registration and housing deadline. After this date, you will need to register onsite if space is still available.

COSTS/FEES

Registration includes electronic access to all program materials, admission to sessions on Wednesday and Thursday, Wednesday’s lunch and evening networking reception, plus the breakfast and lunch on Thursday.

Member-City Staff, Officials	\$400
All Others	\$645
Non-member City Staff, Officials	\$1,400
Guest (Wednesday reception only)	\$50

The guest fee is restricted to persons who are not city or public officials, are not related to any League Partner or sponsor, and would have no professional reason to attend the conference. It includes admission to Wednesday’s networking reception only. There is no refund for the cancellation of a guest registration. It is not advisable to use city funds to register a guest.

CANCELLATIONS

Refunds of rate paid, minus \$75 processing charge, will be made for cancellations submitted in writing to mdunn@cacities.org and received by the **registration and housing deadline**. There are no refunds for cancellations after this date. Substitutions can be made onsite.



If you require special accommodations related to facility access, transportation, communication and/or dietary requests, please contact our Conference Registrar at mdunn@cacities.org by the Registration & Housing Deadline.

STEP 2: RESERVE A HOTEL ROOM

Hotel Information & Reservations

A limited number of hotel rooms are available for conference attendees. All attendees must register for the conference prior to reserving a hotel room. Once registration is complete, you will be directed to the housing reservations page. Hotel reservation changes, date modifications, early check-out, or cancellations made prior to the **registration and housing deadline** must be done through the online reservation link you received when registering for the conference. Use your confirmation/acknowledgement number to access your reservation to make changes. Once the registration & housing deadline has passed, please contact the hotel directly with any changes or cancellations. Please note that any hotel cancellations after the housing deadline has passed may incur a financial penalty or a minimum one-night room charge or attrition fees.

Hyatt Regency Orange County

11999 Harbor Blvd, Garden Grove, CA 92840

Hotel Rate (per night): \$169 – Single/Double Occupancy (plus tax and fees)

Daily Self-Parking: \$18 per car (subject to change without notice)

Valet Parking: \$36 overnight per day (subject to change without notice)

PLEASE NOTE: The information you provide to the League when registering for a League conference or meeting may be shared with the conference or meeting hotel(s). The hotel(s) will also share with the League the information you provide to the hotel(s) when you make your hotel reservation for the conference or meeting. The information shared between the League and the hotel(s) will be limited to your first name, last name and dates/length of stay in the hotel.



1400 K Street, Suite 400
Sacramento, CA 95814
www.cacities.org

Join us for the 2019 Municipal Finance Institute

For speaker information, go to www.cacities.org/MuniFinanceEd

