Getting to the YES!

- Former Prosecutor
- Communications Coach

COURSES.TRACYMOTIVATES.COM

Tracy Miller

Transforming lives THROUGH PERSUASIVE COMMUNICATION
Don’t act like a firefighter
GETTING TO YES

WHY DOES IT MATTER?
LOOK IN THE MIRROR

GET YOURSELF TO THE YES FIRST
HOW SHOULD YOU CHANGE?
Tracy’s

• Tips to get to the Yes
#1. DON'T BE A COW
Be A Goldfish
#2 THE POWER OF THE PAUSE
#3 HEALTHY CONFLICT
#4

CHANGE YOUR MINDSET
#5

Language 3-2
#6 What do you agree on- start with that
#7 WHY?
#8

Professionalism
#9 What You Pet
#10 Attitude

REMEMBER HER?

She is still there...inside you...waiting
let's go get her